

# Member Spotlight

NORA has over 230 members. Each issue of liquid Recycling will feature a different member.

Excel began operations in 1974, starting with two International tank wagons. We sold used oil to major industrial fuel oil suppliers to correct viscosity and sulfur content in #6 oil. In 1976 we purchased two 4,500 g White tank wagon trucks. We continued strong growth until the late 70's early 80's when natural gas replaced oil as the chosen industrial burner fuel. As the market changed, we sought out new areas in which to operate and market used oil along with our other services.



**Excel's first truck.**

We've all had to look for creative ways of growing our businesses.

## **Services Offered by Excel Oil**

Excel now operates a tank wagon fleet that collects used oil in a 90-mile radius of Chicago. Non-hazardous hydrocarbons are tested, filtered and sold to refiners and industrial boiler applications.

We also do used anti freeze disposal and recycling of non-hazardous waste streams that require disposal at a licensed treatment facility.

Many other environmental services are offered through our affiliates. See [www.exceloilserv.com](http://www.exceloilserv.com).



## **Excel's involvement with NORA**

Excel Oil has been a member of NORA since 1993 and has enjoyed many benefits from that association. Excel currently works with many other NORA members to provide additional services to our valued customers, thus helping all of us to grow our companies. We also have business relationships with many other members as a result of introductions at NORA meetings.



NORA has provided valuable guideline on regulations, changes and new technology in our industry. NORA has also provided extensive assistance to us involved in the Illinois Manifesting issues with the IEPA. Scott Parker, Chris Harris and Vickie Custer have worked tirelessly on this issue and are examples of the many high quality people involved in working for the mutual benefit of all NORA members. NORA's reputation with regulatory agencies offers any member additional credibility and support.

Excel Oil highly recommends that any business involved in the environmental arena take a serious look at becoming a member of NORA.

- Ken Petruck, President  
Excel Oil Service

